BULK TERMINALS *international*

THE OFFICIAL MAGAZINE OF ABTO

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ASSOCIATION OF BULK TERMINAL OPERATORS



MEDIA INFORMATION SPRING 2022

PRINT I ONLINE I SOCIAL

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ASSOCIATION OF BULK TERMINAL OPERATORS

ABTO provides a voice for bulk terminal operators, at a national and international level, providing a forum for its members to discuss the issues impacting seaborne trade and the global transportation of bulk commodities.

ABTO encourages the free and frank exchange of opinion to enable the bulk sector to present a united front in all discussions with governments, shippers, shipowners and operators in order to promote and protect member interests

ABTO co-operates with other industry organisations, associations and institutions to ensure that our members' voices are heard at an inter-governmental level.

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is the official magazine and is published by

ASSOCIATION OF BULK TERMINAL OPERATORS





WHAT WE DO

- Represent the interests of Bulk Terminal Operators at the highest level
- Provide a forum for discussion on the issues affecting Bulk Terminal Operators
- Provide relevant events and conferences at which Bulk Terminal Operators can meet to exchange their views
- Publish regular updates, articles and White Papers covering the issues impacting terminal operations and performance
- Develop training schemes and educational seminars to facilitate advancement and best practice
- Market members' news and developments
- Provide a service to bulk terminal operating companies by helping to establish a favourable operating environment.
- Act as a forum for discussion on non-competitive issues
- Provide up-to-date information and market intelligence for bulk terminal operators in order to help strengthen and support their business development strategies.
- Lobby governments and administrations and to ensure they are aware of all the issues affecting the transportation of bulk cargoes and consequently, global trade.

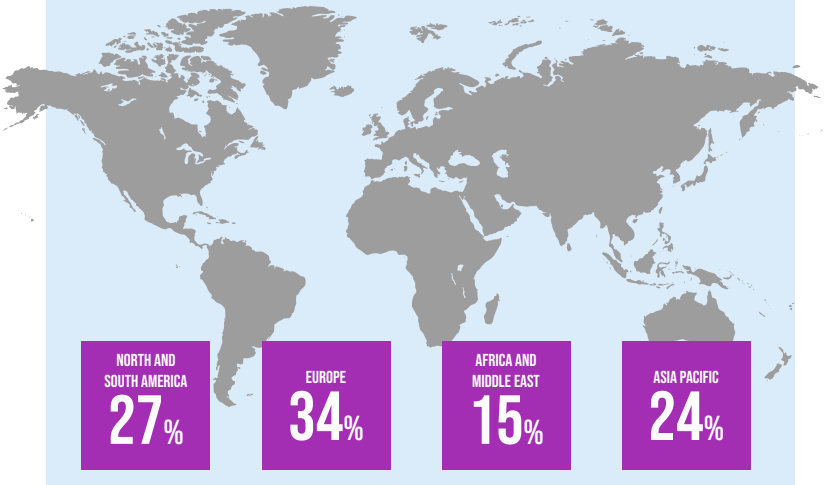
CIRCULATION

Bulk Terminals International has an international circulation to Bulk Terminal Operators throughout the world as well as Ship Owners, Ship Managers, Ship Charterers, and other transport/logistic suppliers, Primary Producers and Consumers and Materials Handlers. These include both ABTO members and trusted non-members.

There is also a bonus circulation at relevant events throughout the world including Breakbulk Europe, TOC Asia, SMTC Singapore, Coaltrans, Global Grain and Dry Cargo Europe.

Bulk Terminals International will also be available to view on

WWW.BULKTERMINALS.ORG



BULK TERMINALS *international*

Bulk cargo terminal operators face a challenging environment. Tough market conditions, together with ongoing environmental, security and political issues, have an enormous effect on bulk terminal operations and the smooth transportation of commodities.

Bulk Terminals International keeps operators ahead of these technical, commercial, environmental and economic challenges. With insightful articles written by industry experts, we guide operators through today's turbulent times with clarity and knowledge. We also provide in-depth analysis of the political drivers faced by bulk terminal operators and enable them to show a united front when making their mark in the political arena.



Within each issue, we tackle the range of subjects affecting bulk terminal operators. We consider how markets for bulk cargoes such as iron ore or steel have been affected by economic conditions. We keep operators ahead of new environmental legislation aimed at reducing shipping's emissions footprint and we tackle safety issues such as cargo liquefaction, which has caused the loss of vessels and their crews.

We examine how changing trading patterns and sourcing of cargo affect ships' ability to deliver high-value products to customers in a timely and effective manner, and we take an in-depth look at the technological advances within ports that streamline facilities and ensure fast vessel turnarounds.

Bulk Terminals International keeps operators ahead of the legal issues affecting ports, crew and vessels, as well as security of staff and cargoes. With port conditions varying dramatically throughout the world and massive expansions underway to develop the hinterland around ports, we keep our readers informed on new developments at different hubs, as well as the challenges facing the personnel and ships that operate within them.

EDITORIAL SYNOPSIS SPRING 2022

SPECIAL FEATURES

TRADE AND COMMODITIES

Cement trades
We look at the latest developments in this essential market.

EQUIPMENT AND ENGINEERING

Crane attachments and grabs
What are the developments making the segment more efficient.

Self uploaders
We look at new products aiming to improve efficiency.

Coal handling and terminal developments
The coal segment is still seeing improvement despite the move to cleaning fuels.

Enclosed storage
How to make storage spaces safer and more efficient as users seek to save money

Breakbulk and bagging
Are users making more use of breakbulk as a means of being more flexible.

BREAKBULK AND BAGGING

Bulk shipbuilding and repair
We consider the main players country analysis.

COUNTRY REPORTS

What have been the effects of the pandemic and recent political moves on the following markets:

South East Asian ports

UK and Ireland

South America

US East Coast.

German equipment manufacturers
We look at major players in the market.

REGULAR FEATURES

FROM THE EDITOR

CHIEF EXECUTIVE'S REPORT

INDUSTRY NEWS

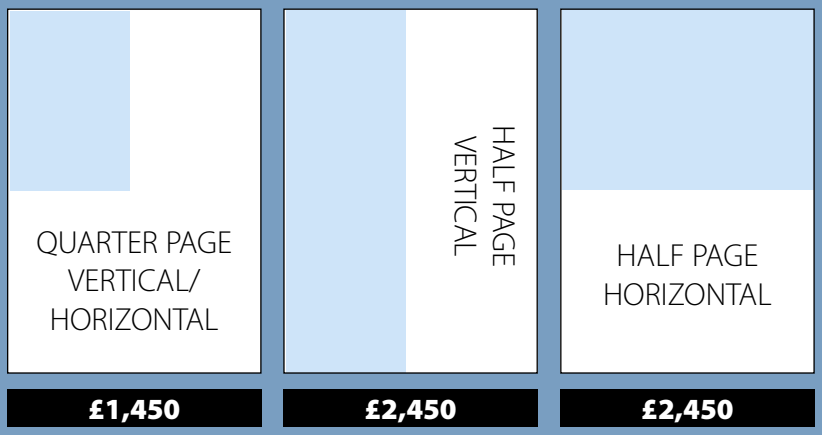
COMPANY NEWS

DIARY AND EVENTS

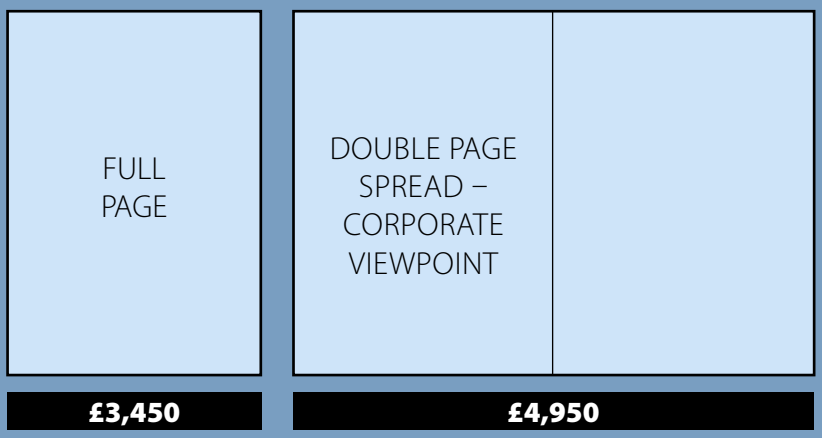
INTERVIEW

BULK TERMINALS *international*

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£3,450 | **£4,950**

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Adverts as a digital file (PDF/PHOTOSHOP/ILLUSTRATOR) by E-mail to *production@bulkterminals.org*

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