



BULK TERMINALS A CORUÑA – COPING WITH CONTINUING UNCERTAINTIES

The Annual Conference of the Association of Bulk Terminal Operators (ABTO)
– the only event aimed at the entire bulk terminals industry

Hotel Eurostars Atlántico, 21-22 October 2026

Please note this is a draft document subject to change. Apart from the Bulk Markets session, other sessions may change the order from as they appear below and speakers for some presentations have yet to be confirmed

CONFIRMED SPEAKERS

Professor Mike Bradley BSc Hons, PhD, Director, The Wolfson Centre for Bulk Solids Handling Technology, University of Greenwich; Chairman, Solids Handling and Processing Association (SHAPA) and ABTO Members' Advisory Panel

Kent Busk, Director Seaport Group

Burak Cetinok, Head of Research, Arrow

Jorge Rico Caramés, Commercial Director, Pérez Torres Marítima SL (PTM)

Sylvie Doutres Ghizzo, Associate & Joint Managing Director, DsG Consultants

Mo Dualeh, EMEA Sales Manager, TBA

Sean Fairley, Principal Consultant, Drewry Shipping Consultants

Roque Gonzalez, Director Supply Chain and Terminals, Galigrain

Simon Gutteridge, Chief Executive, ABTO

Pablo Rodas-Martini, Director of Market Intelligence, Emerging & Frontier

Will Tooth, Senior Dry Bulk Analyst, SSY

Frank van Laarhoven, Senior Sales Manager Europe, RAM Spreaders

CONFERENCE PROGRAMME

PRE-CONFERENCE NETWORKING: TUESDAY 20 OCTOBER 2026

EVENING

Ice Breaker Drinks

CONFERENCE DAY ONE: WEDNESDAY 21 OCTOBER 2026

MORNING SESSION

OPENING WELCOME ADDRESSES

Welcome from ABTO

Conference Chairman's opening remarks

Welcome from the Port of Authority of A Coruña

Welcome from the Regional Government and the Municipality of A Coruña

BULK MARKETS

KEYNOTE: Continuing geopolitical tensions and volatility of the US tariff regime impacting the global bulk trade

Iron ore - *previous patterns and future predictions*

Coal - *remains a key dry bulk commodity*

PANEL DISCUSSION: Biomass alternatives

Grain markets – *conflicts and structural changes*

Cementitious trade - *factors reshaping trade flows*

Discussion

AFTERNOON SESSION

OPERATIONS AND OPPORTUNITIES

CapEx and OpEx considerations in equipment purchases

Moving from a concept to commissioning

Minimising ship to shore and shore to ship material losses

How cargo data exchange can deliver value for bulk terminals

REPORT: The SMARTSTORE project – *improving port logistics, storage and transformation of relevant products in Galicia through Industry 4.0 technologies*

CASE STUDIES: Handling transshipment in A Coruña – *integration across general, dry bulk and multipurpose terminals rather than isolated in a single transshipment terminal*

CASE STUDIES: Implementing a terminal operations system

Partnerships adding value to terminal operations

Discussion

EVENING SESSION

Conference reception kindly sponsored by the Port of A Coruña Authority



CONFERENCE DAY TWO: THURSDAY 22 OCTOBER 2025

MORNING SESSION

OPENING REMARKS

Conference Chairman's opening remarks and introduction to day two

ENVIRONMENT AND SAFETY

Understanding climate risks, planning adaptive responses and embedding resilience

PANEL DISCUSSION: A Coruña Green Port

How can continuing fatalities of stevedores in enclosed spaces be prevented?

Discussion

CYBER SECURITY AND AI

REPORT: Recent attacks on bulk terminal operations

How artificial intelligence is reshaping the cyber-risk landscape for bulk terminals

Discussion

Chairman's summary of conference deliberations

AFTERNOON SESSION

Visit the Outer Port of A Coruña to Galigrain (GrupoNogar), PTM and TMGA terminals



Close of conference and return by coach to central A Coruña

With thanks to our host port of a A Coruña, conference partner DSG Consultants, previous sponsors, supporting organisations and media



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SPONSORSHIP AND SPEAKING OPPORTUNITIES BULK TERMINALS 2026

To discuss speaking and sponsorship opportunities, or simply to register an interest in attending Bulk Terminals 2026, please contact Simon Gutteridge

ce@bulkterminals.org +33 (0)3 21 47 72 19

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