

# BULK TERMINALS

*international*

THE OFFICIAL MAGAZINE OF ABTO

abto  
ASSOCIATION OF BULK  
TERMINAL OPERATORS

**MEDIA INFORMATION SPRING 2018**

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ASSOCIATION OF BULK TERMINAL OPERATORS

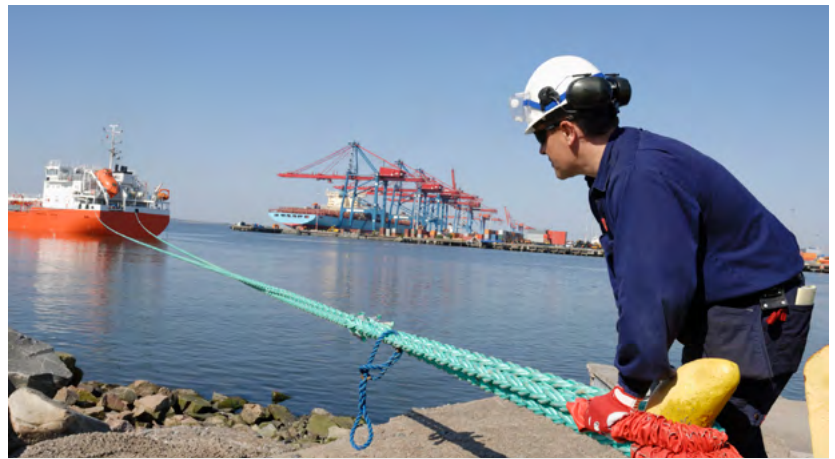
ABTO provides a voice for bulk terminal operators, at a national and international level, providing a forum for its members to discuss the issues impacting seaborne trade and the global transportation of bulk commodities.

ABTO encourages the free and frank exchange of opinion to enable the bulk sector to present a united front in all discussions with governments, shippers, shipowners and operators in order to promote and protect member interests

ABTO co-operates with other industry organisations, associations and institutions to ensure that our members' voices are heard at an inter-governmental level.

## BULK TERMINALS *international*

*is the official magazine and is published by*



## WHAT WE DO

- Represent the interests of Bulk Terminal Operators at the highest level
- Provide a forum for discussion on the issues affecting Bulk Terminal Operators
- Provide relevant events and conferences at which Bulk Terminal Operators can meet to exchange their views
- Publish regular updates, articles and White Papers covering the issues impacting terminal operations and performance
- Develop training schemes and educational seminars to facilitate advancement and best practice
- Market members' news and developments
- Provide a service to bulk terminal operating companies by helping to establish a favourable operating environment.
- Act as a forum for discussion on non-competitive issues
- Provide up-to-date information and market intelligence for bulk terminal operators in order to help strengthen and support their business development strategies.
- Lobby governments and administrations and to ensure they are aware of all the issues affecting the transportation of bulk cargoes and consequently, global trade.

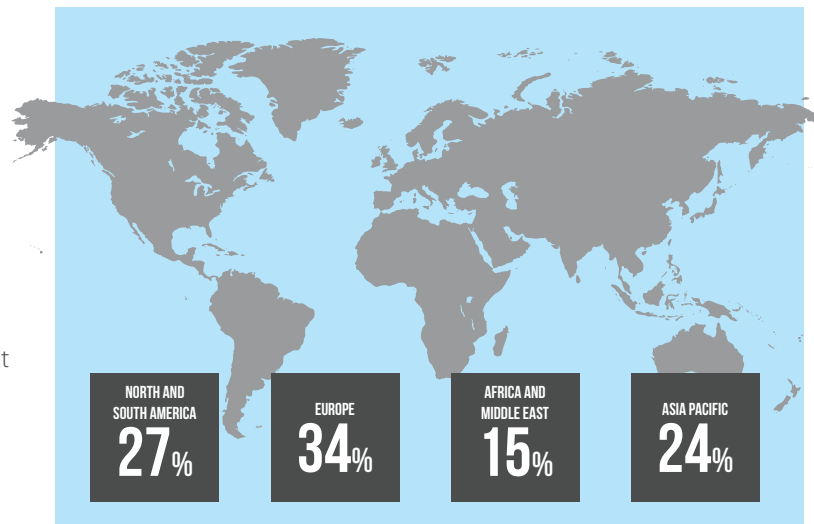
# CIRCULATION

*Bulk Terminals International* has an international circulation to Bulk Terminal Operators throughout the world as well as Ship Owners, Ship Managers, Ship Charterers, and other transport/logistic suppliers, Primary Producers and Consumers and Materials Handlers. These include both ABTO members and trusted non-members.

There is also a bonus circulation at relevant events throughout the world including Breakbulk Europe, TOC Asia, SMTC Singapore, Coaltrans, Global Grain and Dry Cargo Europe.

*Bulk Terminals International* will also be available to view on

[WWW.BULKTERMINALS.ORG](http://WWW.BULKTERMINALS.ORG)





# BULK TERMINALS *international*

Bulk cargo terminal operators face a challenging environment. Tough market conditions, together with ongoing environmental, security and political issues, have an enormous effect on bulk terminal operations and the smooth transportation of commodities.

*Bulk Terminals International* keeps operators ahead of these technical, commercial, environmental and economic challenges. With insightful articles written by industry experts, we guide operators through today's turbulent times with clarity and knowledge. We also provide in-depth analysis of the political drivers faced by bulk terminal operators and enable them to show a united front when making their mark in the political arena.



Within each issue, we tackle the range of subjects affecting bulk terminal operators. We consider how markets for bulk cargoes such as iron ore or steel have been affected by economic conditions. We keep operators ahead of new environmental legislation aimed at reducing shipping's emissions footprint and we tackle safety issues such as cargo liquefaction, which has caused the loss of vessels and their crews.

We examine how changing trading patterns and sourcing of cargo affect ships' ability to deliver high-value products to customers in a timely and effective manner, and we take an in-depth look at the technological advances within ports that streamline facilities and ensure fast vessel turnarounds.

*Bulk Terminals International* keeps operators ahead of the legal issues affecting ports, crew and vessels, as well as security of staff and cargoes. With port conditions varying dramatically throughout the world and massive expansions underway to develop the hinterland around ports, we keep our readers informed on new developments at different hubs, as well as the challenges facing the personnel and ships that operate within them.

## EDITORIAL SYNOPSIS SPRING 2018

### SPECIAL FEATURES

#### TRADE AND COMMODITIES

##### WORLD CEMENT TRADES

Construction patterns in key markets like China have driven the market in the recent years. We look at market trends and future prospects for companies involved in handling this vital cargo.

#### EQUIPMENT AND ENGINEERING

##### CRANE ATTACHMENTS AND GRABS

We look at recent developments in the sector.

##### SELF UNLOADERS

Using self unloaders can facilitate greater speed and efficiency in port and are particularly well suited to the bulk cargo segment.

##### STACKERS AND RECLAIMERS

The latest developments in this essential equipment segment for the handling of commodities in bulk.

#### BULK TERMINALS

##### COAL HANDLING AND TERMINAL DEVELOPMENT

Coal handling is becoming increasingly mechanised and centred on dedicated port facilities.

##### ENCLOSED STORAGE AND HANDLING

Recent shipping casualties have highlighted the dangers of getting this wrong.

#### BREAKBULK AND BAGGING

There has been considerable investment in the segment with the launch of new technologies.

#### SHIPPING AND TRANSPORTATION

##### BULK SHIP MANAGEMENT

We look at some of the major players in the sector, considering both in-house and third party approaches.

#### REGIONAL REPORTS

##### UK/IRELAND PORTS

Considerable investment is underway to develop bulk facilities round the British Isles.

##### SOUTH AMERICA

Countries like Brazil are key to trade in vital bulk cargoes like iron ore.

##### SOUTH EAST ASIAN PORTS AND TERMINALS

Ports in the region are upping their game to attract new business

#### SPECIAL REPORTS

##### GERMAN EQUIPMENT MANUFACTURERS

We examine the technical innovation and cutting edge developments from one of the key centres for bulk shipping.

##### SHIP AND PORT SECURITY

Security in ships and in ports is becoming increasingly important to guard against, among other issues, cyber attacks and unauthorised entries that jeopardise the safety of the ship or port.

#### REGULAR FEATURES

##### FROM THE EDITOR

##### CHIEF EXECUTIVE'S REPORT

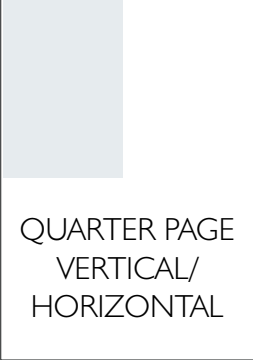

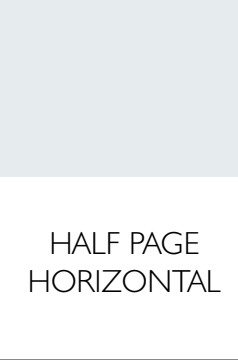
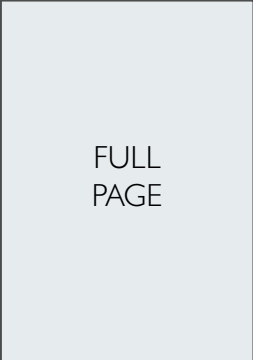

##### INDUSTRY NEWS

##### COMPANY NEWS

##### DIARY AND EVENTS

##### INTERVIEW

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